



CSC Rep: Maggie Cruz
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Financing Proposal

Prepared For:

Customer City of Haines City

Between business as usual and your business transformed, there's a bridge. Acquiring the Cisco technology that your institution needs has never been easier.

Financing Costs Breakdown:

3 Year

Cisco Product	\$594,862.83
Total Amount Financed	<u>\$594,862.83</u>
Interest Rate	0.00%

Payment Structure Breakdown:

\$1out, Annual Payments

Payment Date	4/15/2025	10/15/2025	10/15/2026	10/15/2027
Payment Amount	\$18,000.00	\$192,287.61	\$192,287.61	\$192,287.61

**Assumes a start date of April 15, 2025

General Terms and Conditions

- 1) The pricing and payments contained above and within this proposal is valid for 30 days and exclude all applicable sales taxes.
- 2) This proposal is for discussion purposes only. All payments and financing options are subject to final credit review, equipment, software and services configuration, approval and documentation by CSCC. All Final terms and conditions will be specified in the definitive financing agreement entered into between CSCC and Customer.
- 3) The above payments are based on like term SWAP interest rates as published at the ICE Report Center daily update referencing USD Rates 1100 (<https://www.theice.com/marketdata/reports/180>) and is subject to adjustment by CSCC prior to the commencement date to retain CSCC's implicit financing rate. Any basis point change in the like term SWAP will result in a corresponding basis point adjustment to the implicit finance rate in the lease which will then result in an adjustment to the lease payment.
- 4) In California, loans offered by Cisco Systems Capital Corporation will be made or arranged in accordance with California Financing Law.

Introducing Cisco Capital Financing

Why Technology Financing?

We have an in-depth knowledge of how customers can optimize their technology investments. We are the bridge between managing the demands of evolving market dynamics and today's financial requirements — making it easier for you to access the right technology to enable your digital transformation.

Why Finance with us?

Our primary purpose is to help our customers get the technology they need to digitally transform their business. We want to enable you to pay for your Cisco-led solutions in a seamless, flexible and affordable way. With a variety of offers and capabilities, we can almost always meet and exceed the unique requirements of your business.

We are flexible.

Whether you need consumption models, pay-as-you-go, bundled payments or traditional models, Cisco Capital offers more payment options to drive your business outcomes. You can:

Bundle your technology into one predictable payment

Match expenses more closely with revenue with our flexible payment structures